# A general theory of tax-smoothing

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$$\underbrace{\text{Future taxes}}_{\text{MC of debt}} = \underbrace{\Phi \times \text{Marginal Revenue}}_{\text{MB of debt}}$$

(1)

• Optimality condition wrt to (some measure of) debt.

- *LHS:* MC of issuing more debt: costly due to more taxes tomorrow.
- *RHS*: Marginal revenue of new *debt issuance*  $\times$  *social value* of relaxing the government budget.

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  - *RHS*: Marginal revenue of new *debt issuance*  $\times$  *social value* of relaxing the government budget.
- *Principle:* Levy more taxes on states/dates if MR of debt is high
- $\Rightarrow$  Tax more tomorrow vs today if it is cheaper to issue debt!

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  - Tax even more in bad times and even less in good times.
  - Random-walk results break down (no "averaging").

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• Economy without capital and exogenous and stochastic  $g_t$  (TFP shocks can be easily incorporated)

$$c_t(g^t) + g_t = h_t(g^t)$$

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• Two market structures:

① State-contingent debt (complete markets) as in Lucas and Stokey (1983):

$$b_t(g^t) = \underbrace{\tau_t(g^t)w_t(g^t)h_t(g^t) - g_t}_{\text{primary surplus}} + \underbrace{\sum_{g_{t+1}} p_t(g_{t+1}, g^t)b_{t+1}(g^{t+1})}_{q_{t+1}}$$

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2 Non-contingent debt as in Aiyagari et al. (2002):

$$b_{t-1}(g^{t-1}) = \tau_t(g^t)w_t(g^t)h_t(g^t) - g_t + q_t(g^t)b_t(g^t)$$

#### Preferences

• General form of recursive utility (Kreps and Porteus (1978)):

$$V_t = u(c_t, 1 - h_t) + \beta \underbrace{H^{-1}(E_t H(V_{t+1}))}_{\text{Certainty equivalent } \mu_t}$$

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- *H* increasing and *concave*  $\Rightarrow$  aversion towards risks in  $V_{t+1}$ .
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- Nests the following: Epstein and Zin (1989), Weil (1990), Hansen and Sargent (2001), Tallarini (2000), Swanson (2018).

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• *Two* components: Consumption (*short-run*) risk vs Continuation value risk (*long-run*):

$$S_{t+1} = \beta \frac{u_{c,t+1}}{u_{ct}} \underbrace{\frac{H'(V_{t+1})}{H'(\mu_t)}}_{\equiv m_{t+1}}$$

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• Logarithmic CE:

$$m_{t+1} = \exp\left(-(v_{t+1} - E_t v_{t+1})\right), \quad v_{t+1} \equiv \ln V_{t+1}, E_t \ln m_{t+1} = 1.$$

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- State variables
  - Complete markets:  $z_t \equiv u_{ct}b_t$ , debt in MU units.
  - Incomplete markets:  $B_t \equiv E_t m_{t+1} u_{c,t+1} \cdot b_t$ , debt in average MU units.

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- Value function with *complete* markets: Complete markets under commitment
- Value function with *incomplete* markets: Incomplete markets under commitment

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- Value function with *complete* markets: Complete markets under commitment
- Value function with *incomplete* markets: Incomplete markets under commitment
- $\Phi_t$ : excess burden (multiplier on implementability constraint)  $\Rightarrow$  Captures taxes.

- Let  $g_L < g_H$ . Planner *insures* ex-ante:
  - sells debt against  $g_L \Rightarrow$  to be paid with a surplus when  $g' = g_L$

• buys assets against  $g_H \Rightarrow$  finances a deficit when  $g' = g_H$ .

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- How much debt/assets?
  - Expected utility: Make tax rate constant across  $g_i, i = L, H$ .

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  - Why?  $Debt_L \uparrow \Rightarrow V_L \downarrow \Rightarrow SDF_L \uparrow$ : price of claims sold  $\uparrow$ .
  - Tax more at  $g_L$  since it becomes cheaper to issue debt against  $g_L$ .
  - Tax less at  $g_H$  because assets against  $g_H$  become more profitable  $(SDF_H \downarrow)$ .

• Optimality condition wrt  $z_{t+1} \equiv u_{c,t+1}b_{t+1}$ .

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• Time-additive utility: Lucas and Stokey (1983)

$$\underbrace{\Phi_{t+1}}_{\mathrm{MC}} = \underbrace{\Phi_t}_{\mathrm{MB}} \cdot 1, \forall t, s^t$$

• MR part trivial  $\Rightarrow$  keep distortions constant over states and dates ("tax-smoothing").

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• Recursive utility:

$$\frac{1}{\Phi_{t+1}} = \frac{1}{\Phi_t} - \eta_{t+1}$$

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•  $\eta_{t+1}$ : relative debt in MU units adjusted by  $A(x) \equiv -A''/A'$ .

$$\eta_{t+1} \equiv \underbrace{A(V_{t+1})z_{t+1}}_{\text{"debt"}} - A(\mu_t) \quad \overbrace{E_t m_{t+1} z_{t+1}}^{\text{value of portfolio}}$$

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•  $\eta_{t+1} \equiv 0$  for time-additive utility (or for the deterministic case).

• LoM in terms of inverse excess burden of taxation

$$\frac{1}{\Phi_{t+1}} = \frac{1}{\Phi_t} - \eta_{t+1}$$

- Tax more tomorrow vs today  $(\Phi_{t+1}(g') > \Phi_t)$  when issue relatively more debt  $(\eta_{t+1}(g') > 0)$ .
- Tax less tomorrow vs today  $(\Phi_{t+1}(g') < \Phi_t)$  when issue relatively less debt  $(\eta_{t+1}(g') < 0)$ .

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<sup>• ( •</sup> parametric examples, persistence and drifts

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A parametric examples, persistence and drifts

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    - Price manipulation: Use continuation values to make the *average* SDF (inverse of interest rate) large.
    - Result: put more tax distortions on events with high  $u_c \Rightarrow \tan even$  more bad times with high  $u_c$ .

• Optimality condition wrt to  $B_t \equiv E_t m_{t+1} u_{c,t+1} b_t$ :

• Time-additive utility: (AMSS 2002)

$$E_t \mathbf{x}_{t+1} \Phi_{t+1} = \Phi_t, \quad \mathbf{x}_{t+1} \equiv \frac{u_{c,t+1}}{E_t u_{c,t+1}}$$

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 $\Rightarrow$  keep distortions on "average" constant (Barro (1979)).

• Recursive utility: LoM for the inverse average excess burden

$$\frac{1}{E_t n_{t+1} \Phi_{t+1}} = \frac{1}{\Phi_t} - \frac{E_{t-1} n_t \Phi_t}{\Phi_t} \cdot \xi_t \cdot b_{t-1}, \quad n_{t+1} \equiv m_{t+1} \cdot \frac{u_{c,t+1}}{E_t m_{t+1} u_{c,t+1}}$$

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where  $\xi_t$  is the *relative* marginal utility adjusted by A(x)

$$\xi_t \equiv A(V_t)u_{ct} - A(\mu_{t-1})E_{t-1}m_t u_{ct}$$

• MR: depends on  $\xi_t$  times non-contingent debt  $b_{t-1}$ .

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- $u_c$  high in bad times  $\Rightarrow$  expect  $\xi_t(g_H) > 0 > \xi_t(g_L)$ . Thus, if  $b_{t-1} > 0$ 
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- Tax more in bad times and less in good times  $\Rightarrow$  larger weight on  $u_c$  in bad times ( $q_t \uparrow$ )  $\Rightarrow$  amplify Aiyagari et al. (2002).

● ( < optimal tax rate

# Concluding remarks

- Minimization of welfare distortions  $\Rightarrow$  tax more events against which it is *cheap* to issue debt (Taxes= $\Phi \times MR$ ).
- This insight holds in *all* environments ⇒ provides a *general principle* of taxation.
- This does not mean taxes are (on average or not) smooth!
- Taking asset prices seriously  $\Rightarrow$  *amplification* of standard taxation and debt issuance motives.

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# THANK YOU!

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# Related literature

Table: Optimal fiscal policy with time-additive utility.

	Commitment	Discretion
Complete	Lucas and Stokey (1983)	Krusell et al. $(2004)$ ,
Markets	Chari et al. (1994), Zhu (1992)	Occhino (2012)
		Debortoli and Nunes (2013)
Incomplete	Aiyagari et al. (2002), Farhi (2010)	Martin (2009)
Markets	Bhandari et al. (2017)	Karantounias $(2017)$

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### Table: Optimal fiscal policy with recursive utility.

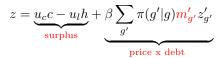
	Commitment	Discretion
Complete	Karantounias (2018) : EZW utility	This paper
Markets	This paper: more general utility	
Incomplete	This paper	This paper
Markets		

Value function with complete markets under commitment

• 
$$z \equiv u_c \cdot b$$
.

$$V(z,g) = \max_{c \ge 0, h \in [0,1], z'_{g'} \in Z(g')} u(c,1-h) + \beta H^{-1} \Big( \sum_{g'} \pi(g'|g) H \big( V(z_{g'},g') \big) \Big)$$

subject to



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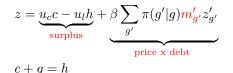
c+g=h

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#### subject to

•  $z \equiv u_c \cdot b$ .



• Value functions in the constraint due to the SDF:

$$m'_{g'} \equiv \frac{H'(V(z'_{g'}, g'))}{H'(\mu)}, \text{ and } \mu \equiv H^{-1}\Big(\sum_{g'} \pi(g'|g) H\big(V(z'_{g'}, g')\big)\Big).$$

• 
$$m'_{g'} \equiv 1$$
 for time-additive utility.  
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Value function with incomplete markets under commitment

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• State variable 
$$B_t \equiv E_t m_{t+1} u_{c,t+1} \cdot b_t$$
.

Value function with incomplete markets under commitment

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$$B_t \equiv E_t m_{t+1} u_{c,t+1} \cdot b_t$$
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• Commit to *average* marginal utility: promises across states *g*.

$$W(B_{-},g_{-}) = \max_{c_g \ge 0, h_g \in [0,1], B_g} H^{-1} \Big( \sum_g \pi(g|g_{-}) H \big( u(c_g, 1-h_g) + \beta W(B_g,g) \big) \Big)$$

subject to

$$\frac{u_c(c_g, 1 - h_g)}{\sum_g \pi(g|g_-)m_g u_c(c_g, 1 - h_g)} B_- = \underbrace{u_c c_g - u_l h_g}_{\text{surplus}} + \underbrace{\beta B_g}_{\text{new debt}}, \forall g$$
$$c_g + g = h_g, \forall g$$
$$\underline{B}_g \leq B_g \leq \overline{B}_g, \forall g.$$

Value function with incomplete markets under commitment

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$$c_g + g = h_g, \forall g$$
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• Value functions W in  $m_g$ :

$$m_g = \frac{H'(u(c_g, 1 - h_g) + \beta W(B_g, g))}{H'(H^{-1}(\sum_g \pi(g|g_-)H(u(c_g, 1 - h_g) + \beta W(B_g, g)))))}, \forall g.$$

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• Exponential CE:

$$\eta_{t+1} = A \cdot [z_{t+1} - E_t m_{t+1} z_{t+1}] \Rightarrow E_t m_{t+1} \eta_{t+1} = 0$$

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•  $\Rightarrow 1/\Phi_t \text{ martingale wrt } \pi_t \cdot M_t$ 

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$$\eta_{t+1} = A \cdot [z_{t+1} - E_t m_{t+1} z_{t+1}] \Rightarrow E_t m_{t+1} \eta_{t+1} = 0$$

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•  $\Rightarrow 1/\Phi_t$  martingale wrt  $\pi_t \cdot M_t \Rightarrow \Phi_t$  submartingale wrt  $\pi_t \cdot M_t$ ,  $E_t m_{t+1} \Phi_{t+1} \ge \Phi_t$ .

• Exponential CE:

$$\eta_{t+1} = A \cdot [z_{t+1} - E_t m_{t+1} z_{t+1}] \Rightarrow E_t m_{t+1} \eta_{t+1} = 0$$

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- Drift wrt *physical* measure?

$$E_t \Phi_{t+1} \ge \Phi_t - Cov_t(\boldsymbol{m_{t+1}}, \Phi_{t+1})$$

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 $\Rightarrow$  if  $Cov_t < 0 \Rightarrow$  positive drift wrt  $\pi_t$ .

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• Power CE,  $\alpha \neq 1$ 

$$\eta_{t+1} = \alpha \cdot [V_{t+1}^{-1} z_{t+1} - E_t \kappa_{t+1} V_{t+1}^{-1} z_{t+1}] \Rightarrow E_t \kappa_{t+1} \eta_{t+1} = 0$$

•  $\Rightarrow 1/\Phi_t$  martingale wrt  $\pi_t \cdot K_t \Rightarrow$  positive drift wrt  $\pi_t \cdot K_t$ .

• Exponential CE:

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- $\Rightarrow 1/\Phi_t$  martingale wrt  $\pi_t \cdot M_t \Rightarrow \Phi_t$  submartingale wrt  $\pi_t \cdot M_t$ ,  $E_t m_{t+1} \Phi_{t+1} \ge \Phi_t$ .
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$$E_t \Phi_{t+1} \ge \Phi_t - Cov_t(\boldsymbol{m_{t+1}}, \Phi_{t+1})$$

 $\Rightarrow$  if  $Cov_t < 0 \Rightarrow$  positive drift wrt  $\pi_t$ .

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- $\Rightarrow 1/\Phi_t$  martingale wrt  $\pi_t \cdot K_t \Rightarrow$  positive drift wrt  $\pi_t \cdot K_t$ .
- Logarithmic CE:

$$\eta_{t+1} = V_{t+1}^{-1} z_{t+1} - E_t V_{t+1}^{-1} z_{t+1}$$

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•  $\Rightarrow 1/\Phi_t$  martingale wrt  $\pi_t \Rightarrow positive$  drift wrt  $\pi_t$ .

◀ Return

# Optimal tax rate I

• Complete markets and commitment,  $t \geq 1$ 

$$\tau_t = \frac{\Phi_t(\epsilon_{cc,t} + \epsilon_{ch,t} + \epsilon_{hh,t} + \epsilon_{hc,t})}{1 + \Phi_t(1 + \epsilon_{hh,t} + \epsilon_{hc,t})}$$

where  $\epsilon_{cc} \equiv -u_{cc}c/u_c$ ,  $\epsilon_{ch} \equiv u_{cl}h/u_c$  and  $\epsilon_{hh} \equiv -u_{ll}h/u_l$ ,  $\epsilon_{hc} \equiv u_{cl}c/u_l$ , the respective own and cross elasticities.

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• Assume a utility function with *constant* elasticities

$$U(c, 1-h) = \frac{c^{1-\rho} - 1}{1-\rho} - a_h \frac{h^{1+\phi_h}}{1+\phi_h}$$

•  $\Rightarrow \tau_t$  moves 1-1 with  $\Phi_t$ , with law of motion

$$\frac{1}{\tau_{t+1}} = \frac{1}{\tau_t} - \frac{1}{\rho + \phi_h} \eta_{t+1}$$

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Optimal tax rate II: Incomplete markets and commitment

• Power in c and h (constant Frisch): The optimal tax rate with recursive utility is

$$\tau_t = \frac{\Phi_t(\rho + \phi_h) - \rho \left[ \Phi_t - E_{t-1} n_t \Phi_t \right] \frac{b_{t-1}}{c_t}}{1 - (E_{t-1} n_t \Phi_t) \xi_t b_{t-1} + \Phi_t (1 + \phi_h)}$$

• The respective tax rate for the *time-additive* case of Aiyagari et al. (2002) is

$$\tau_t = \frac{\Phi_t(\rho + \phi_h) - \rho \left[\Phi_t - \Phi_{t-1}\right] \frac{b_{t-1}}{c_t}}{1 + \Phi_t(1 + \phi_h)}$$

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• if  $\xi_t > 0$  (marginal utility relatively high)  $\Rightarrow$  tax rate  $\uparrow$ .

Excess burden without commitment and complete markets

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• Value functions: • Complete markets- MPE

Excess burden <u>without</u> commitment and complete markets

- Value functions: Complete markets- MPE
- Excess burden with time-additive utility:

$$\Phi_{t+1} = \Phi_t \cdot \underbrace{[1 + \frac{u_{cc,t+1} - u_{cl,t+1}}{u_{c,t+1}} \frac{\partial \mathcal{C}}{\partial B_{t+1}} \cdot B_{t+1}]}_{\propto \Phi \times MR}.$$

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• Excess burden with recursive utility:

$$\frac{1}{\Phi_{t+1}} = [1 + \frac{u_{cc,t+1} - u_{cl,t+1}}{u_{c,t+1}} \frac{\partial \mathcal{C}}{\partial b_{t+1}} \cdot b_{t+1}]^{-1} \left[\frac{1}{\Phi_t} - \frac{\nu_{t+1}}{\mu_{t+1}}\right]$$

• Relative "debt" position:

$$\nu_{t+1} \equiv A(V_{t+1})u_{c,t+1}b_{t+1} - A(\mu_t) \cdot E_t m_{t+1}u_{c,t+1}b_{t+1}.$$

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Excess burden <u>without</u> commitment and complete markets

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$$\Phi_{t+1} = \Phi_t \cdot \underbrace{\left[1 + \frac{u_{cc,t+1} - u_{cl,t+1}}{u_{c,t+1}} \frac{\partial \mathcal{C}}{\partial B_{t+1}} \cdot B_{t+1}\right]}_{\propto \Phi \times MR}.$$

• Excess burden with recursive utility:

$$\frac{1}{\Phi_{t+1}} = [1 + \frac{u_{cc,t+1} - u_{cl,t+1}}{u_{c,t+1}} \frac{\partial \mathcal{C}}{\partial b_{t+1}} \cdot b_{t+1}]^{-1} \left[\frac{1}{\Phi_t} - \nu_{t+1}\right]$$

• Relative "debt" position:

$$\nu_{t+1} \equiv A(V_{t+1})u_{c,t+1}b_{t+1} - A(\mu_t) \cdot E_t m_{t+1}u_{c,t+1}b_{t+1}.$$

- $u'_c$  channel: tax more tomorrow vs today if you issue debt.
- $V_{t+1}$ : tax more (less) if debt is relatively high (low).
- $\Rightarrow$  the two incentives may *oppose* each other.

Excess burden without commitment and incomplete markets

- Value function: Incomplete markets MPE
- *Excess burden* with *time-additive* utility:

$$E_{t}x_{t+1}\Phi_{t+1} = \Phi_{t} \cdot \left[1 + E_{t}x_{t+1} \frac{u_{cc,t+1} - u_{cl,t+1}}{u_{c,t+1}} \frac{\partial \mathcal{C}}{\partial B_{t+1}} \cdot B_{t+1}\right]$$

where  $x_{t+1} \equiv u_{c,t+1}/E_t u_{c,t+1}$ 

Excess burden <u>without</u> commitment and incomplete markets

- Value function: Incomplete markets MPE
- *Excess burden* with *time-additive* utility:

$$E_t x_{t+1} \Phi_{t+1} = \Phi_t \cdot \left[ 1 + E_t x_{t+1} \frac{u_{cc,t+1} - u_{cl,t+1}}{u_{c,t+1}} \frac{\partial \mathcal{C}}{\partial B_{t+1}} \cdot B_{t+1} \right]$$

where  $x_{t+1} \equiv u_{c,t+1}/E_t u_{c,t+1}$ 

• *Excess burden* with recursive utility:

$$E_t n_{t+1} \Phi_{t+1} (1 - \xi_{t+1} b_t \Phi_t) = \Phi_t \left[ 1 + E_t n_{t+1} \frac{u_{cc,t+1} - u_{cl,t+1}}{u_{c,t+1}} \mathcal{C}_{b,t+1} \cdot b_t \right]$$

• with 
$$\xi_{t+1} \equiv A(V_{t+1})u_{c,t+1} - A(\mu_t)E_t m_{t+1}u_{c,t+1}$$
.

• "Averaging" with respect to  $n_{t+1}$  measure.

• Continuation value channel depends on *relative* marginal utility  $\xi_{t+1}$ .

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Value function with complete markets and <u>no</u> commitment

• Markov-perfect equilibrium: *state variable* (*b*, *g*).

$$V(b,g) = \max_{c,h,b'_{g'}} u(c,1-h) + \beta H^{-1} \left( \sum_{g'} \pi(g'|g) H(V(b'_{g'},g')) \right)$$

subject to

$$u_{c}b = u_{c}c - u_{l}h + \beta \underbrace{\sum_{g'} \pi(g'|g)m'_{g'}u_{c}(\mathcal{C}(b'_{g'},g'), 1 - \mathcal{H}(b'_{g'},g'))b'_{g'}}_{\mathcal{L}(b)}$$

Recursive utility + Markov-perfect

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$$c+g=h$$

• where 
$$m'_{g'} \equiv \frac{H'(V(b'_{g'}, g'))}{H'(\mu)}$$

• MPE: 
$$c = C, h = \mathcal{H}$$
.

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Value function with incomplete markets and <u>no</u> commitment

• State variable is *non-contingent* debt:  $(b_{-}, g)$ .

$$V(b_{-},g) = \max_{c \ge 0, h \in [0,1], b \in \mathcal{B}} u(c,1-h) + \beta H^{-1} \left( \sum_{g'} \pi(g'|g) H(V(b,g')) \right)$$

subject to

$$u_{c}(c, 1-h)b_{-} = u_{c}c - u_{l}h + \beta \underbrace{\left(\sum_{g'} \pi(g'|g)m'_{g'}u_{c}(\mathcal{C}(b, g'), 1 - \mathcal{H}(b, g'))\right)}_{log} \cdot b$$



$$c + g = h$$

where 
$$m'_{g'} \equiv \frac{H'(V(b,g'))}{H'(H^{-1}(\sum_{g'} \pi(g'|g)H(V(b,g'))))}$$
.

• MPE: 
$$c = C, h = \mathcal{H}$$
.

# Numerical exercises- Karantounias (2018)

# Calibration:

• Utility function:  $\rho = 1 < \gamma$ 

$$v_t = \ln c_t - a_h \frac{h_t^{1+\phi_h}}{1+\phi_h} + \frac{\beta}{(1-\beta)(1-\gamma)} \ln E_t \exp(((1-\beta)(1-\gamma)v_{t+1}))$$

• Parameters: 
$$(\beta, \phi_h, \gamma) = (0.96, 1, 10)$$

- Shocks
  - i.i.d. shocks: mean 20% and std 2%.
  - Chari et al. (1994) shocks.

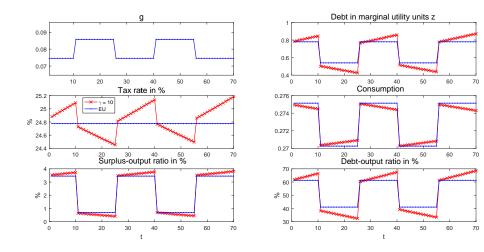
### Computational issues:

- Endogenous state space.
- Lack of the contraction property due to the value function in the constraint.

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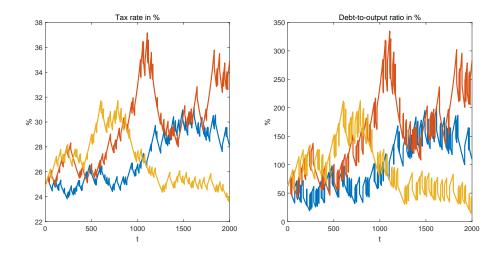
• Non-convexities.

# Instructive sample path



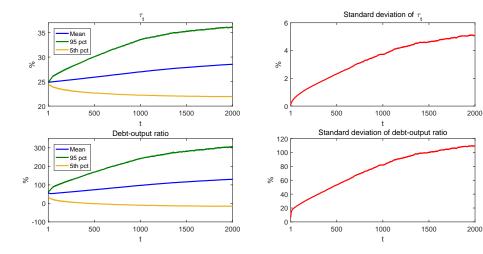
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# Random sample paths



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# Volatility and back-loading of distortions



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- Positive drift.
- Increasing volatility over time, "fanning-out" of the distribution.

# Stationary moments

Tax rate in %	i.i.d.	CCK shocks	$2\times\mathbf{std}(\mathbf{g})$
Mean	30.86	30.49	31.26
St. Dev	4.94	5.52	7.76
St. Dev of $\Delta$	0.17	0.41	0.90
Autocorrelation	0.9994	0.9972	0.9932

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• Enormous volatility of the tax rate and therefore of debt .

• Chari et al. (1994): volatility of tax rate of 5-15 basis points.

# Stationary distribution: debt

debt/output in %	i.i.d.	CCK shocks	$2\times\mathbf{std}(\mathbf{g})$
Mean	181.97	172.15	180.34
St. Dev	104.28	117.05	163.22
St. Dev of $\Delta$ Autocorrelation	$\begin{array}{c} 12.72 \\ 0.9926 \end{array}$	$\begin{array}{c} 12.48\\ 0.9972\end{array}$	$\frac{26.07}{0.9877}$

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